

Dear Universal Biomat Representative,

Teleconference Call:

Tuesday September 20 at (7pm EST)

Dial 1.712.432.3100 CODE 133940

Note: depending on your phone service provider, a long distance charge may apply while on the call.

Call Overview on RichWay Compensation:

1. Terminology
 - Point
 - Business Center
 - Binary Tree
 - Paylution
 - Backoffice
2. Commission Structure
 - Levels of Achievement
 - Ice Breaker [ends 4/8/2017] refer to file below
 - Product Sales Commission
 - Binary Commission
 - Product Certificates
 - Challenges once Diamond with Diamond-Sponsored Distributors
 - (1) \$10,000 challenge
 - (2) Office rental support
 - (3) Car payment support

***Request the following *BEFORE THE CALL*:

1. Your **BINARY TREE** – to help you understand the commission structure
2. Provide us with YOUR info for the **ARTHRITIS & the BIOMAT BROCHURE** pdf.

REPLAY from 9/13 Training call (712) 432.3131 Code 43628840

To your success! Jocelyne & Jeff



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